

Land Access, Acquisition & Stakeholder Engagement Capability Statement



Your partner for Land Access, Acquisition
and Community Engagement solutions

www.costellogroup.com.au





Costello Group is well placed to deliver any project scope given its extensive experience in land access negotiations, easement acquisition, community engagement and in-depth knowledge of acquisition legislation.

Our Professional Group Will Deliver Complete Solutions



COSTELLO GROUP
are a multi-faceted

Land Access, Acquisition, Commercial Real Estate and Project Management firm who have an exceptional reputation for delivering outstanding results and services across a multitude of energy, water, road, rail, oil & gas, mining and infrastructure projects throughout Australia.

Costello Group prides itself in striking the balance between stakeholder engagement and project management. The Costello Group team always uphold accountability for delivery, identify risks to schedule early and are committed to

delivering in line with project requirements.

The team has been responsible for approximately 550+ successful resumption and land acquisition transactions and has combined experience working on some of Queensland's and Australia's largest infrastructure, energy, rail, mining, oil and gas projects.

In delivering project scope, Costello Group provides the additional benefit with respect to reputation management. With team members who have worked in areas of risk and and social licence. We regularly

feedback to clients anecdotal information from the ground up and implement continued improvement strategies to overcome any non-technical risk issues.

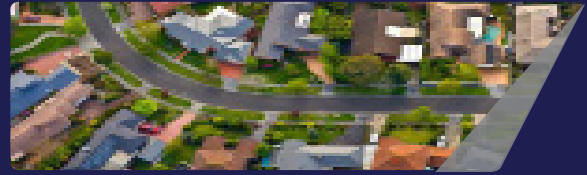
Costello Group has a team of Land Access and Community Engagement Specialists who can be allocated to a Project where needed. Costello Group's model allows for additional resources to be allocated at any stage, which allows for highly experienced resources to be allocated as required by the project.

Our Core Services



Land Access Negotiations

The team deliver land access negotiations across private, Government infrastructure, energy, rail, mining, oil & gas projects. We are supported by a pool of highly experienced operatives. Our objectives are to undertake negotiations and external engagements with an open and honest approach, recognising impacts to landholders are unique to each property.



Property Acquisition

Whether for freehold compulsory acquisition or commercial acquisition; Costello Group have the rare combination of compulsory acquisition process understanding as well as extensive experience in property transaction management. We have acquisition experience across all property sectors including Rural, Residential, Retail, Commercial & Industrial.



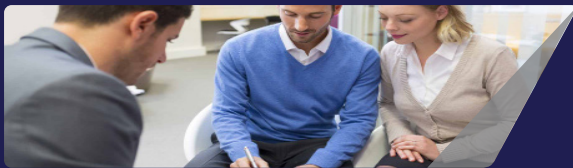
Strategic Advice

We provide strategic advice relating to land access & property for any mining, oil & gas, infrastructure or government projects. The advisory offering provides a step by step approach to the particular land access project & the recommended approach that should be taken in approaching all landholders for the best commercial outcome whilst incorporating all legislative requirements under the relevant Act/s.



Contractor Resources

Costello Group have an extensive range of contacts within infrastructure, government, mining, oil & gas industries. Focussing on land access & property solutions for major projects development. We are able to use this vast contact network to supply specific resources pertaining to land access, community engagement & specialist property acquisition project requirements.



Stakeholder & Community Engagement

Costello Group has access to a large network of highly qualified and proficient stakeholder and community engagement professionals on a contract basis. Successful Land Access negotiations must always be complimented by a well executed Stakeholder and Community Engagement process that has key operatives who can develop relationships with the landholders and to work in conjunction with the Land Access operatives.



Valuation & Market Analysis

The team have capabilities to deliver a range of property research & data across all Australian property & real estate markets. Having access to database systems, applications & strong relationships with industry leaders aids in addressing specific project research requirements.

Our Clients & Key Projects

→ Costello Group personnel have an unparalleled amount of experience built up over many years of combined industry involvement. The project team have jointly successfully carried out appointments where they have provided specialist advice across the client's respective portfolios for Government entities as well as public/private companies.



Provide Costello Group are currently providing a range of land access services for Powerlink's renewable energy generation project at Kidston to connect electricity transmission lines and associated switching stations to the national electricity grid.



Costello Group operatives are currently providing specialist property consultancy services to the Inland Rail ARTC Project. The services include land negotiation, land access advisory, compensation assessment and valuation services. The property consultancy covers any requirement relating to land related activities in support of the \$9.3B federally funded national infrastructure project.



Costello Group were appointed as the primary land access contractor and property advisor to deliver approximately 65+ leasehold land interests and 13+ freehold interests. Costello Group operatives delivered crucial land access negotiations, easement negotiations, acquisitions for the delivery of the major CBD station locations at Albert Street and Roma Street.



Team operatives have previously been engaged to provide property advisory services and land access negotiation services to the Queensland Gas Company (QGC). The contract was in support of QGC's Surat basin gas project and required the timely delivery of land acquisition for development and strategic property within the bounds of the Acquisition of Land Act and the Petroleum and Gas Act of Queensland.



Team members have provided property advisory and land management in relation to Exxon Mobil's Rundle joint venture project in central Queensland. The appointment involves tenant management and advisory covering approximately 20,000Ha of land over 29 lots. Costello Group oversaw all property requirements for the assets to ensure they were commercially managed to the highest possible standard whilst encouraging local involvement and community engagement.



CG personnel were involved in advising Arrow energy across their commercial Office portfolio and Freehold Property portfolio throughout Queensland. Consisting of approximately 22,000sqm of commercial office space which required major re-positioning and sub lease/surrender program to reduce overheads. While the freehold component required consolidation of all assets with involvement of all company stakeholders and the implementation of sale and lease processes to maximise portfolio operation.



CG are currently appointed as an external contractor to provide property acquisition, divestment, leasing and market advisory work to BP. This work is focused on BP's network of service station sites across Australia, comprising of 5 new service centres owned and developed by BP, located in Ballina (NSW), Kawana, Pimpama, Toowoomba and Mackay.



CG personnel have been providing consulting advice and land access services for pipeline purposes throughout south-east Qld, Northern NSW and within the Brisbane area to allow APA Group to access properties and negotiate compensation agreements with landholders that would allow for underground pipelines to be run through private/commercial/government owned properties and underwater sea beds (Brisbane River).



Team members have carried out land access and landholder negotiations for dam site land procurement and 117km pipeline easement acquisitions, road closure, reserve land and mining reserve extinguishments plus valuations for acquisitions and easement compensations.

Get in Touch

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